**STANDBOARD & CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31.12.2013**

For the Year ended For the Quarter ended For the Nine months ended For the Year ended For the Nine months ended For the Quarter ended

<table>
<thead>
<tr>
<th></th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Sr. No.</td>
<td>Unaudited</td>
<td>Unaudited</td>
<td>Unaudited</td>
<td>Unaudited</td>
<td>Audited</td>
<td>Unaudited</td>
</tr>
<tr>
<td>1 Income from Operations</td>
<td>a) Net sales / Income from Operations (Net of excise duty)</td>
<td>95688</td>
<td>88515</td>
<td>83276</td>
<td>295376</td>
<td>255636</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2 Expenses</td>
<td>a) Cost of materials consumed</td>
<td>47756</td>
<td>52481</td>
<td>39655</td>
<td>14581</td>
<td>37173</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3 Profit from operations before other Income, finance costs and exceptional items (1-2)</td>
<td>13664</td>
<td>16776</td>
<td>13722</td>
<td>51306</td>
<td>44948</td>
<td>56036</td>
</tr>
<tr>
<td>4 Profit from ordinary activities before finance costs and exceptional Items (3+4)</td>
<td>14359</td>
<td>17645</td>
<td>15357</td>
<td>53767</td>
<td>49189</td>
<td>62626</td>
</tr>
<tr>
<td>5 Finance Costs</td>
<td>316</td>
<td>377</td>
<td>(238)</td>
<td>1052</td>
<td>855</td>
<td>1217</td>
</tr>
<tr>
<td>6 Profit from ordinary activities after finance costs but before exceptional items (5-6)</td>
<td>14043</td>
<td>17268</td>
<td>15595</td>
<td>52715</td>
<td>48334</td>
<td>61409</td>
</tr>
<tr>
<td>7 Exceptional items</td>
<td>637</td>
<td>-</td>
<td>(58)</td>
<td>637</td>
<td>-</td>
<td>(58)</td>
</tr>
<tr>
<td>8 Profit from ordinary activities before Foreign Exchange Difference Expense / Income (7-8)</td>
<td>13406</td>
<td>17268</td>
<td>16546</td>
<td>52076</td>
<td>48392</td>
<td>62003</td>
</tr>
<tr>
<td>9 Foreign Exchange Difference Expense / Income</td>
<td>302</td>
<td>610</td>
<td>(893)</td>
<td>144</td>
<td>131</td>
<td>(46)</td>
</tr>
<tr>
<td>10 Profit from ordinary activities before tax (9-10)</td>
<td>13104</td>
<td>16658</td>
<td>16546</td>
<td>51934</td>
<td>48253</td>
<td>61657</td>
</tr>
<tr>
<td>11 Extraordinary Items</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>12 Net Profit after taxes, minority interest and share of profit / (loss) of associates (11+12)</td>
<td>9811</td>
<td>11960</td>
<td>12419</td>
<td>37966</td>
<td>36159</td>
<td>46076</td>
</tr>
<tr>
<td>13.1 Net profit excluding Reserve Revaluation as at balance sheet date</td>
<td>302</td>
<td>610</td>
<td>(893)</td>
<td>144</td>
<td>131</td>
<td>(46)</td>
</tr>
<tr>
<td>13.2 Earnings per share (before and after extraordinary item)(of Rs.1/- each) :</td>
<td>a) Basic</td>
<td>1.91</td>
<td>2.33</td>
<td>2.43</td>
<td>7.41</td>
<td>7.11</td>
</tr>
<tr>
<td>14 Reserves excluding Reserve Revaluation Reserves as at balance sheet date</td>
<td>168117</td>
<td>168117</td>
<td>168117</td>
<td>168117</td>
<td>168117</td>
<td>168117</td>
</tr>
<tr>
<td>15 Pending at the beginning of the quarter</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>16 Received during the quarter</td>
<td>8</td>
<td>8</td>
<td>8</td>
<td>8</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>17 Disposed of during the quarter</td>
<td>8</td>
<td>8</td>
<td>8</td>
<td>8</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>18 Remaining unrecorded at the end of the quarter</td>
<td>No</td>
<td>No</td>
<td>No</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
</tbody>
</table>

**PART II**

**Select information for the Quarter and Nine months ended 31.12.2013**

**A PARTICULARS OF SHAREHOLDING**

<table>
<thead>
<tr>
<th></th>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Sr. No.</td>
<td>Unaudited</td>
<td>Unaudited</td>
<td>Unaudited</td>
</tr>
<tr>
<td>1 Public Shareholding</td>
<td>- Number of Shares</td>
<td>153486784</td>
<td>153486784</td>
</tr>
<tr>
<td></td>
<td>- Percentage of Shareholding</td>
<td>29.94</td>
<td>29.94</td>
</tr>
<tr>
<td>2 Promoters and Promoter Group Shareholding</td>
<td>- Number of Shares</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td>- Percentage of shares (as a % of the total share capital of promoter and of promoter group)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td>- Percentage of shares (as a % of the total share capital of the Company)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>3 Non-encumbered</td>
<td>- Number of Shares</td>
<td>359173546</td>
<td>359173546</td>
</tr>
<tr>
<td></td>
<td>- Percentage of Shares (as a % of the total share capital of promoter and of promoter group)</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td></td>
<td>- Percentage of Shares (as a % of the total share capital of the Company)</td>
<td>100</td>
<td>100</td>
</tr>
</tbody>
</table>

**B INVESTOR COMPLAINTS**

<table>
<thead>
<tr>
<th>Particulars</th>
<th>For the period only and not annualised.</th>
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</thead>
<tbody>
<tr>
<td>1 Pending at the beginning of the quarter</td>
<td>1</td>
</tr>
<tr>
<td>2 Received during the quarter</td>
<td>8</td>
</tr>
<tr>
<td>3 Disposed of during the quarter</td>
<td>8</td>
</tr>
<tr>
<td>4 Remaining unrecorded at the end of the quarter</td>
<td>No</td>
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</table>
### Reporting of Segment Wise Revenue, Results and Capital Employed

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Particulars</th>
<th>Standalone</th>
<th>Consoladated</th>
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</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>For the Quarter ended</td>
<td>For the Nine months ended</td>
</tr>
<tr>
<td>1</td>
<td>Segment Revenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a) Consumer &amp; Bazaar Products</td>
<td>78220</td>
<td>78826</td>
</tr>
<tr>
<td></td>
<td>b) Industrial Products</td>
<td>19386</td>
<td>21615</td>
</tr>
<tr>
<td></td>
<td>c) Others</td>
<td>686</td>
<td>998</td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>95868</td>
<td>98515</td>
</tr>
<tr>
<td></td>
<td>Less : Net Sales / Income From Operations</td>
<td>95868</td>
<td>98515</td>
</tr>
<tr>
<td>2</td>
<td>Segment Results</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a) Consumer &amp; Bazaar Products</td>
<td>15590</td>
<td>19305</td>
</tr>
<tr>
<td></td>
<td>b) Industrial Products</td>
<td>1806</td>
<td>2468</td>
</tr>
<tr>
<td></td>
<td>c) Others</td>
<td>(371)</td>
<td>(65)</td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>17025</td>
<td>21708</td>
</tr>
<tr>
<td></td>
<td>Less : i) Interest</td>
<td>245</td>
<td>300</td>
</tr>
<tr>
<td></td>
<td>ii) Interest</td>
<td>3676</td>
<td>4750</td>
</tr>
<tr>
<td></td>
<td>Total Profit Before Tax</td>
<td>13104</td>
<td>16658</td>
</tr>
<tr>
<td>3</td>
<td>Capital Employed</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a) Consumer &amp; Bazaar Products</td>
<td>53448</td>
<td>51909</td>
</tr>
<tr>
<td></td>
<td>b) Industrial Products</td>
<td>32131</td>
<td>28066</td>
</tr>
<tr>
<td></td>
<td>c) Others</td>
<td>4124</td>
<td>3296</td>
</tr>
<tr>
<td></td>
<td>d) Unallocated</td>
<td>121537</td>
<td>118171</td>
</tr>
<tr>
<td></td>
<td>Total Capital Employed</td>
<td>211240</td>
<td>201432</td>
</tr>
</tbody>
</table>

**Notes:**

1. The above results have been reviewed by the Audit Committee on 27th January 2014 and approved by the Board of Directors at their meeting held on 28th January 2014.

2. The Statutory Auditors have carried out a "Limited Review" of the standalone financial results for the quarter and nine months ended 31st December 2013.

3. The Company has opted to publish Standalone as well as Consolidated financial statements. The Consolidated financial results prepared as per Accounting Standard (AS-21) and Accounting Standard (AS-23) comprise the results of Pidilite Industries Ltd. (Holding Company), 19 subsidiary companies, two partnership firms and one associate company.

4. During the quarter, outstanding 600 Secured Redeemable Non Convertible Debentures aggregating Rs. 6000 lakhs were redeemed on 5th December 2013.

5. During the quarter, Company has incorporated a subsidiary company named "Percept Waterproofing Services Limited" for the purpose of carrying on business of waterproofing application and consultancy services.

6. Previous period figures are regrouped wherever necessary.